

# 1Q'19 RESULTS PRESENTATION

May 2019

## Disclaimer

Safe Harbor Statement

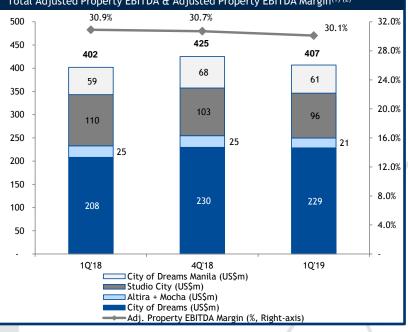
This presentation contains forward-looking statements. These statements are made under the "safe harbor" provisions of the U.S. Private Securities Litigation Reform Act of 1995. The Company may also make written or oral forward-looking statements in its periodic reports to the U.S. Securities and Exchange Commission (the "SEC"), in its annual report to shareholders, in press releases and other written materials and in oral statements made by its officers, directors or employees to third parties. Statements that are not historical facts, including statements about the Company's beliefs and expectations, are forward-looking statements. Forward-looking statements involve inherent risks and uncertainties and a number of factors could cause actual results to differ materially from those contained in any forward-looking statement. These factors include, but are not limited to, (i) growth of the gaming market and visitation in Macau and the Philippines, (ii) capital and credit market volatility, (iii) local and global economic conditions, (iv) our anticipated growth strategies, (v) gaming authority and other governmental approvals and regulations and (vi) our future business development, results of operations and financial condition. In some cases, forward-looking statements can be identified by words or phrases such as "may", "will", "expect", "anticipate", "target", "aim", "estimate", "intend", "plan", "believe", "potential", "continue", "is/are likely to" or other similar expressions. Further information regarding these and other risks, uncertainties or factors is included in this presentation is as of the date of this presentation and the Company undertakes no duty to update such information, except as required under applicable law.

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## 1Q 2019 Earnings Summary

Group-wide Adjusted Property EBITDA up 1% y-y

- 1Q Total Operating Revenues of US\$1,362 million, up 4% y-y. ٠
- 1Q Adjusted Property EBITDA of US\$407 million, up 1% y-y. ٠
- City of Dreams' adjusted EBITDA increased 10% y-y to US\$229 • million, which was primarily a result of better performances in the rolling chip and mass market table games segments.
- Studio City's adjusted EBITDA declined 12% y-y to US\$96 million, ٠ which was primarily a result of softer performance in the rolling chip segment.



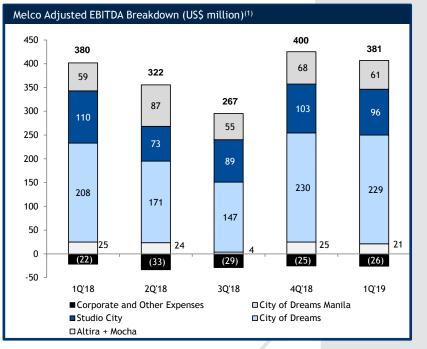
#### Total Adjusted Property EBITDA & Adjusted Property EBITDA Margin<sup>(1) (2)</sup>

Source: Company filings Notes:

- "Adjusted Property EBITDA" is earnings before interest, taxes, depreciation, amortization, pre-opening costs, development costs, property charges and other, share-based compensation, payments to the Philippine 1. Parties under the cooperative arrangement (the "Philippine Parties"), land rent to Belle Corporation, Corporate and Other expenses and other non-operating income and expenses
- 2. Adjusted Property EBITDA margin is adjusted Property EBITDA divided by total operating revenues

# Melco Adjusted EBITDA 1Q 2019

#### Adjusted EBITDA remained stable y-y



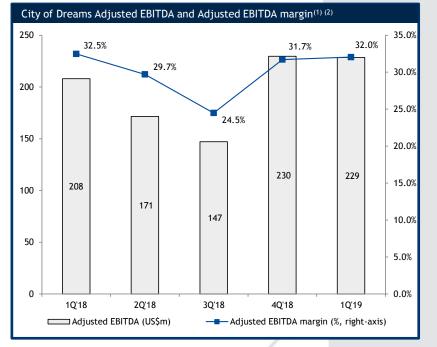
| Melco Adjusted EBITDA Growth Breakdown <sup>(1)</sup> |             |             |  |  |  |
|---|-------------|-------------|--|--|--|
|   | Vs. 4Q 2018 | Vs. 1Q 2018 |  |  |  |
| Altira + Mocha  | -15%        | -15%        |  |  |  |
| City of Dreams  | -1%         | +10%        |  |  |  |
| Studio City   | -6%         | -12%        |  |  |  |
| Total Macau Property EBITDA                           | -3%         | +1%         |  |  |  |
| City of Dreams Manila                                 | -11%        | +3%         |  |  |  |
| Corporate and Other Expenses                          | +3%         | +19%        |  |  |  |
| Total Adjusted EBITDA                                 | -5%         | 0%          |  |  |  |
|   |             |             |  |  |  |

Source: Company filings

Note:

1. "Adjusted EBITDA" is earnings before interest, taxes, depreciation, amortization, pre-opening costs, development costs, property charges and other, share-based compensation, payments to the Philippine parties under the cooperative arrangement (the "Philippine Parties"), land rent to Belle Corporation and other non-operating income and expenses

#### City of Dreams 1Q 2019 Adjusted EBITDA increased 10% y-y



| City of Dreams Key Operating Metrics |         |             |             |  |  |
|--------------------------------------|---------|-------------|-------------|--|--|
| (US\$m, unless otherwise<br>stated)  | 1Q 2019 | Vs. 4Q 2018 | Vs. 1Q 2018 |  |  |
| VIP Rolling Chip                     | 10,248  | -10%        | -8%         |  |  |
| VIP win rate (%)                     | 3.42%   | +23bps      | +40bps      |  |  |
| Mass Table Drop                      | 1,318   | +1%         | +11%        |  |  |
| Mass Table Hold %                    | 31.5%   | -151bps     | -64bps      |  |  |
| VIP GGR                              | 351     | -4%         | +4%         |  |  |
| Mass GGR                             | 415     | -4%         | +9%         |  |  |
| Slots GGR                            | 39      | 0%          | -22%        |  |  |
| Total GGR                            | 805     | -4%         | +5%         |  |  |
| Total Operating Revenues             | 713     | -2%         | +11%        |  |  |
| Adjusted EBITDA                      | 229     | -1%         | +10%        |  |  |

Source: Company filings

- 1. "Adjusted EBITDA" is earnings before interest, taxes, depreciation, amortization, pre-opening costs, development costs, property charges and other, share-based compensation and other non-operating income and expenses.
- 2. "Adjusted EBITDA margin" is adjusted EBITDA divided by total operating revenues

#### Studio City 1Q 2019 Adjusted EBITDA declined 12% y-y



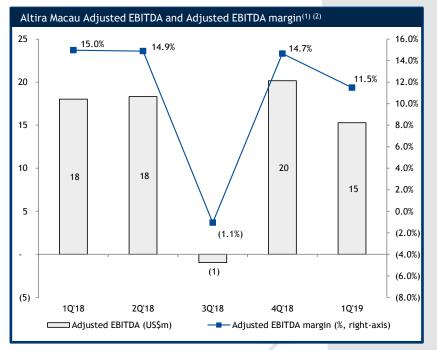
Studio City Adjusted EBITDA and Adjusted EBITDA margin<sup>(1) (2)</sup>

| Studio City Key Operating Metrics   |         |             |             |  |  |  |
|-------------------------------------|---------|-------------|-------------|--|--|--|
| (US\$m, unless otherwise<br>stated) | 1Q 2019 | Vs. 4Q 2018 | Vs. 1Q 2018 |  |  |  |
| VIP Rolling Chip                    | 2,657   | -23%        | -60%        |  |  |  |
| VIP win rate (%)                    | 3.34%   | -48bps      | +66bps      |  |  |  |
| Mass Table Drop                     | 851     | +3%         | +3%         |  |  |  |
| Mass Table Hold %                   | 28.4%   | +140bps     | +95bps      |  |  |  |
| VIP GGR                             | 89      | -34%        | -50%        |  |  |  |
| Mass GGR                            | 242     | +8%         | +7%         |  |  |  |
| Slots GGR                           | 19      | -20%        | -13%        |  |  |  |
| Total GGR                           | 349     | -8%         | -18%        |  |  |  |
| Total Operating Revenues            | 330     | -3%         | -10%        |  |  |  |
| Adjusted EBITDA                     | 96      | -6%         | -12%        |  |  |  |

Source: Company filings

- "Adjusted EBITDA" is earnings before interest, taxes, depreciation, amortization, pre-opening costs, development costs, property charges and other, share-based compensation and other non-operating income and 1. expenses
- "Adjusted EBITDA margin" is adjusted EBITDA divided by total operating revenues 2.

### Altira 1Q 2019 Adjusted EBITDA declined 15% y-y

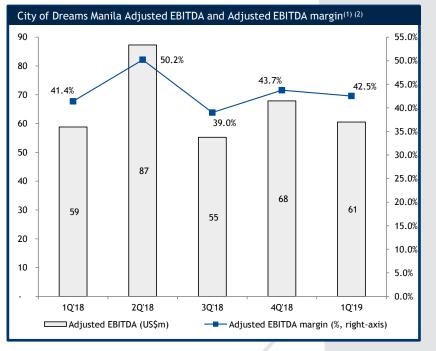


| Altira Key Operating Metrics        |         |             |             |  |  |
|-------------------------------------|---------|-------------|-------------|--|--|
| (US\$m, unless otherwise<br>stated) | 1Q 2019 | Vs. 4Q 2018 | Vs. 1Q 2018 |  |  |
| VIP Rolling Chip                    | 4,956   | -24%        | -11%        |  |  |
| VIP win rate (%)                    | 3.81%   | +71bps      | +76bps      |  |  |
| Mass Table Drop                     | 139     | +9%         | 0%          |  |  |
| Mass Table Hold %                   | 22.4%   | +274bps     | +308bps     |  |  |
| VIP GGR                             | 189     | -7%         | +11%        |  |  |
| Mass GGR                            | 31      | +25%        | +16%        |  |  |
| Slots GGR                           | 3       | +143%       | +120%       |  |  |
| Total GGR                           | 223     | -2%         | +12%        |  |  |
| Total Operating Revenues            | 133     | -3%         | +10%        |  |  |
| Adjusted EBITDA                     | 15      | -24%        | -15%        |  |  |

Source: Company filings

- 1. "Adjusted EBITDA" is earnings before interest, taxes, depreciation, amortization, pre-opening costs, development costs, property charges and other, share-based compensation and other non-operating income and expenses.
- 2. "Adjusted EBITDA margin" is adjusted EBITDA divided by total operating revenues

#### City of Dreams Manila 1Q 2019 Adjusted EBITDA increased 3% y-y



| City of Dreams Manila Key Operating Metrics |         |             |             |  |  |  |
|---|---------|-------------|-------------|--|--|--|
| (US\$m, unless otherwise<br>stated)         | 1Q 2019 | Vs. 4Q 2018 | Vs. 1Q 2018 |  |  |  |
| VIP Rolling Chip                            | 2,285   | -4%         | -18%        |  |  |  |
| VIP win rate (%)                            | 3.18%   | -50bps      | +30bps      |  |  |  |
| Mass Table Drop                             | 184     | -7%         | -2%         |  |  |  |
| Mass Table Hold %                           | 30.6%   | -82bps      | -324bps     |  |  |  |
| VIP GGR                                     | 73      | -17%        | -9%         |  |  |  |
| Mass GGR                                    | 56      | -9%         | -11%        |  |  |  |
| Slots GGR                                   | 53      | +7%         | +14%        |  |  |  |
| Total GGR                                   | 182     | -9%         | -4%         |  |  |  |
| Total Operating Revenues                    | 142     | -8%         | 0%          |  |  |  |
| Adjusted EBITDA                             | 61      | -11%        | +3%         |  |  |  |

Source: Company filings

- 1. "Adjusted EBITDA" is earnings before interest, taxes, depreciation, amortization, pre-opening costs, development costs, property charges and other, share-based compensation, payments to the Philippine parties under the cooperative arrangement (the "Philippine Parties"), land rent to Belle Corporation and other non-operating income and expenses.
- 2. "Adjusted EBITDA margin" is adjusted EBITDA divided by total operating revenues

## City of Dreams Manila - Adjusted EBITDA breakdown

Share of Adjusted EBITDA from City of Dreams Manila



Source: Melco Resorts

Notes:

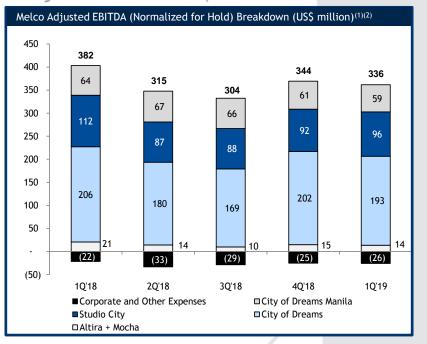
1. Based on company filings; Premium Leisure Corporation's (PLC) share represents payments made to the Philippine Parties while Belle Corporation's share represents cash payments made to Belle Corporation for building and land rent



# APPENDIX



#### Melco Adj. EBITDA (assuming normalized VIP win rate) 1Q 2019 Adjusted EBITDA (Normalized for Hold) declined 12% y-y



| Melco Adjusted EBITDA (Normalized for Hold) Growth Breakdown <sup>(1)</sup> |                         |      |  |  |  |
|---|-------------------------|------|--|--|--|
|   | Vs. 4Q 2018 Vs. 1Q 2018 |      |  |  |  |
| Altira + Mocha  | -7%                     | -34% |  |  |  |
| City of Dreams  | -5%                     | -7%  |  |  |  |
| Studio City   | +5%                     | -14% |  |  |  |
| Total Macau Property EBITDA   | -2%                     | -11% |  |  |  |
| City of Dreams Manila   | -3%                     | -9%  |  |  |  |
| Corporate and Other Expenses  | +3%                     | +19% |  |  |  |
| Total Hold-Adjusted EBITDA  | -2%                     | -12% |  |  |  |

Source: Melco Resorts

Note:

 "Adjusted EBITDA" is earnings before interest, taxes, depreciation, amortization, pre-opening costs, development costs, property charges and other, share-based compensation, payments to the Philippine parties under the cooperative arrangement (the "Philippine Parties"), land rent to Belle Corporation and other non-operating income and expenses

2. Normalized VIP win rate is assumed to be 2.85%, which represents the midpoint of our expected rolling chip win rate. Melco Adjusted EBITDA (Normalized for Hold) is an estimate and is for illustrative purpose only

## Melco: Table Yield Analysis

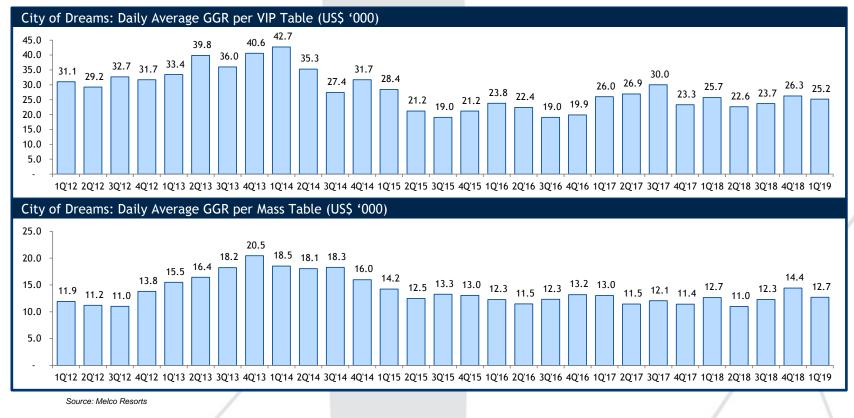
Continue to optimize table allocation across our portfolio of Integrated Resorts

| Average number of VIP Gaming Tables |              |        |        |        |        |  |  |
|-------------------------------------|--------------|--------|--------|--------|--------|--|--|
|                                     | 1Q'18        | 2Q'18  | 3Q'18  | 4Q'18  | 1Q'19  |  |  |
| Altira                              | 65           | 64     | 67     | 66     | 67     |  |  |
| City of Dreams                      | 145          | 148    | 139    | 151    | 155    |  |  |
| Studio City                         | 46           | 46     | 44     | 46     | 46     |  |  |
| City of Dreams Manila               | 117          | 120    | 125    | 128    | 129    |  |  |
| Daily Average Win Per V             | /IP Table (U | 5\$)   |        |        |        |  |  |
|                                     | 1Q'18        | 2Q'18  | 3Q'18  | 4Q'18  | 1Q'19  |  |  |
| Altira                              | 29,260       | 30,273 | 21,122 | 33,235 | 31,191 |  |  |
| City of Dreams                      | 25,710       | 22,608 | 23,680 | 26,266 | 25,193 |  |  |
| Studio City                         | 43,273       | 38,716 | 38,681 | 31,868 | 21,574 |  |  |
| City of Dreams Manila               | 7,600        | 10,037 | 6,904  | 7,457  | 6,290  |  |  |

Source: Melco Resorts

| Average number of Mass Gaming Tables |               |        |        |        |        |  |
|--------------------------------------|---------------|--------|--------|--------|--------|--|
|                                      | 1Q'18         | 2Q'18  | 3Q'18  | 4Q'18  | 1Q'19  |  |
| Altira                               | 39            | 39     | 39     | 37     | 38     |  |
| City of Dreams                       | 333           | 335    | 328    | 326    | 363    |  |
| Studio City                          | 248           | 247    | 244    | 247    | 248    |  |
| City of Dreams Manila                | 177           | 179    | 182    | 173    | 173    |  |
| Daily Average Win Per A              | Nass Table (l | JS\$)  |        |        |        |  |
|                                      | 1Q'18         | 2Q'18  | 3Q'18  | 4Q'18  | 1Q'19  |  |
| Altira                               | 7,667         | 7,301  | 6,706  | 7,282  | 9,226  |  |
| City of Dreams                       | 12,660        | 10,994 | 12,304 | 14,433 | 12,692 |  |
| Studio City                          | 10,141        | 8,854  | 9,815  | 9,800  | 10,835 |  |
| City of Dreams Manila                | 3,983         | 3,564  | 3,967  | 3,894  | 3,612  |  |

## City of Dreams Daily GGR Per Table

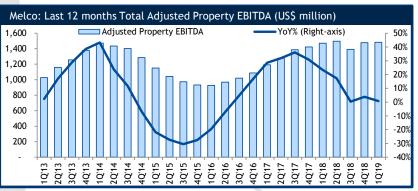


## Melco: Historic Revenue and Adjusted Property EBITDA

Melco's Macau Mass GGR has already surpassed the previous peak level in 3Q'14







Melco: Last 12 months Macau-only VIP & Mass GGR (US\$ million)



#### Source: Company Filings

#### Notes:

1. "Adjusted Property EBITDA" is earnings before interest, taxes, depreciation, amortization, pre-opening costs, development costs, property charges and other, share-based compensation, payments to the Philippine Parties, land rent to Belle Corporation, net gain on disposal of property and equipment to Belle Corporation, Corporate and Other expenses and other non-operating income and expenses.

2. Adjusted Property EBITDA margin is adjusted Property EBITDA divided by total operating revenues

### **Balance Sheet**

| Maturity Profile as of March 31, 2019 (US\$ million) <sup>(1)(4)</sup> |      |       |                      |      |       |  |  |
|--|------|-------|----------------------|------|-------|--|--|
| Debt Instrument  | 2019 | 2020  | 2021                 | 2022 | >2022 |  |  |
| Melco Resorts Macau Facility   | 34   | 1,132 | 295                  |      |       |  |  |
| Melco Resorts Finance 4.875% Notes                                     |      |       |                      |      | 1,000 |  |  |
| Studio City Company 5.875% Notes                                       | 350  |       |                      |      |       |  |  |
| Studio City Company 7.250% Notes                                       |      |       | 850                  |      |       |  |  |
| Studio City Finance 7.250% Notes                                       |      |       |                      |      | 600   |  |  |
| Total  | 384  | 1,132 | 1,145                | -    | 1,600 |  |  |
| Liquidity and Capital Resources  |      |       |                      |      |       |  |  |
| Melco Group as of March 31, 2019 (US\$ million)                        |      |       |                      |      |       |  |  |
| Cash   |      |       |                      |      | 1,602 |  |  |
| Debt   |      |       |                      |      | 4,263 |  |  |
| Last 12 Months Adjusted E  |      |       | 1,267 <sup>(2)</sup> |      |       |  |  |
| Net Debt to Adjusted EBITDA 2.1x                                       |      |       |                      |      | 2.1x  |  |  |

Net Debt Position as of end of respective quarter (US\$ billion)<sup>(3)</sup>



Source: Company filings

Notes:

1. The analysis excludes the aircraft loan, which amount to US\$1.8 million as of March 31 2019

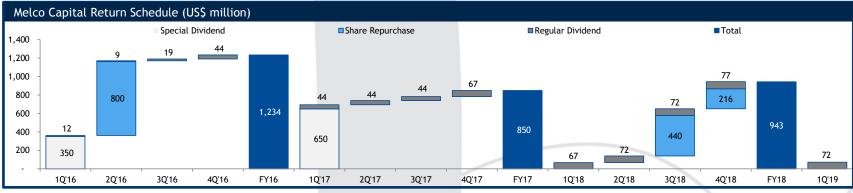
2. Adjusted EBITDA after Payments to the Philippine Parties, and building and land rent to Belle Corp.

3. Net Debt is calculated by deducting cash, cash equivalents and restricted cash from total debt

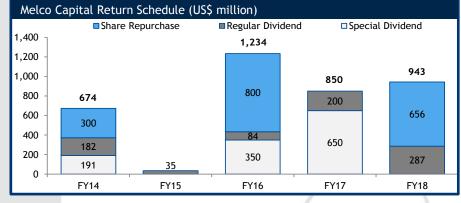
4. Melco Resorts Finance issued US\$500 million aggregate principal amounts of 5.250% senior notes due 2026 in April 2019. Net proceeds from the issuance are intended for partial repayment of the revolving credit facility under the Melco Resorts Macau Facility.

## Shareholder return

#### Returned over US\$3.0bn to shareholders from 2016 to 2018



- From 2016-2018, over US\$3.0 billion has been returned to shareholders in the form of dividends and share repurchases
- The company declared a quarterly dividend of US\$0.1551 per ADS for 1Q'19 (same as for 4Q'18)
- Special dividends and share repurchases will be considered by the Board in consideration of the Company's earnings and financial condition, cash availability, future commitments and other matters as determined by the Board



Source: Company filings

## Map of Macau and Zhuhai

#### Map of Macau and Zhuhai Guangzhou-Zhuhai Mass Rapid Transit [60mins from Guangzhou to Zhuhai] 10 10 14 UL 0.10 Adjacent to 103 Gongbei Border 果模社品 Zhuhai Station Hong Kong-Zhuhai-Macau Bridge DE NOSSA SENHORA Q #:##### DE FATIMA North Wanza Station 澳門 Outer Harbour Macau Ferry Terminal amp is 6 10 1 28 FREGUESIA 10.14 Wanzai Station STARS C \$1.00.24.0 Shizimen 100 Station 11/27/24 50 2 Taipa Ferry Terminal Financial Island Station Altira Macau International DISKS O Airport -洋田 TO City of Dreams 10.10.04 40.0.00 Adjacent to 东方高尔夫锦眉绿场 小細葉 Lotus Border RHENG Hengqin \*\*\*\* Station Studio City 小規設の -Ends at Hengoin Chimelong Station 演門高麗夫球 OTAL OF MALES

#### New Taipa Ferry Terminal

- Opened on 1<sup>st</sup> June 2017
- Has annual capacity of 30 million visitors
- 16 berths for passenger ferries, 3 berths for larger ferries and cruise ships
- Heliport with space for 5 helicopters

#### Hong Kong-Zhuhai-Macau Bridge

- Opened on 24<sup>th</sup> October 2018
- The 55-km Hong Kong-Zhuhai-Macao Bridge (HZMB), comprising the 12km Hong Kong Link Road, 29.6km Main Bridge and 13.4km Zhuhai Link Road, is the longest bridge-cum-tunnel sea crossing in the world
- Take only 40 minutes to travel the distance of approximately 42km from Hong Kong Port to Zhuhai Port and Macao Port

#### Macau Light Rapid Transit (LRT) Taipa Line

- The 9.3km Taipa Line will serve 11 stations
- Expected to commence service in 2019

#### Guangzhou-Zhuhai Intercity Mass Rapid Transit (Hengqin extension)

- A 16.9km rail connecting Gongbei and the Hengqin New Area
- There will be six stations including North Wanzai, Wanzai, Shizimen, Financial Island, Hengqin and Hegqin Chimelong
- Hengqin Station will be the second largest underground train station in China, after Futian station in Shenzhen
- The Hengqin station will be connected to the Lotus Border and Macau LRT

Source: Melco Resorts, Zhuhai Municipal Government, Hong Kong Transport and Housing Bureau, Macauhub, MTR Corporation 17

## Map of Cotai

The planned Lotus Checkpoint Light Rail Station

is expected to

offer direct access to Studio

City.

Map of Cotai MORPHEUS **CITY OF DREAMS** WYNN PALACE GALAXY PHASE I-II THE VENETIAN SANDS COTAI CENTRAL FOUR SEASONS HOTEL MGM SJM GALAXY TBD SANDS TBD THEPARISIAN NON-GAMING NON-GAMING NON-GAMING REMAINING **STUDIO CITY** Lotus Lotus Checkpoint Bridge to Hengqin Island NON-GAMING Future Non-Third Party Melco Operating Third Party Macau Light Gaming Gaming Assets Operating Assets Rail Transit Development Development

The planned Cotai East Light Rail Station is expected to be located in front of the Grand Hyatt Macau at City of Dreams.

Source: Melco Resorts, MTR Corporation

## **Morpheus: Exterior**

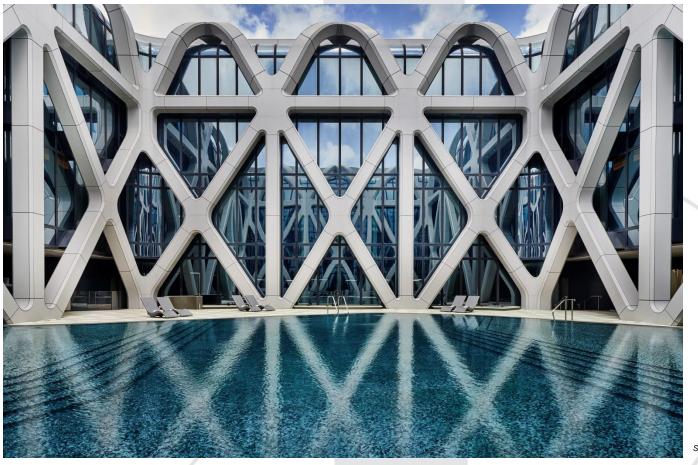


## Morpheus: Lobby



Source: Melco Resorts

## Morpheus: Sky Pool



### Morpheus: Alain Ducasse at Morpheus



### Morpheus: Other restaurants



Voyages by Alain Ducasse



Club Lounge

Source: Melco Resorts



## Morpheus: Spa





Source: Melco Resorts

## Morpheus: Art on 23



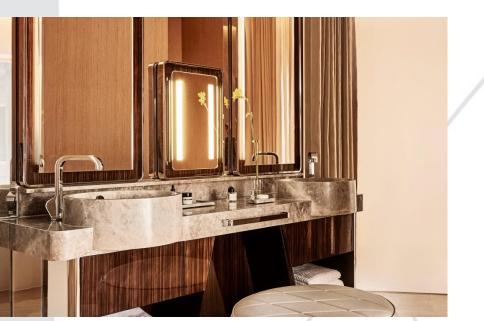
Source: KAWS, Melco Resorts

### Morpheus: Standard room (58 square meters)

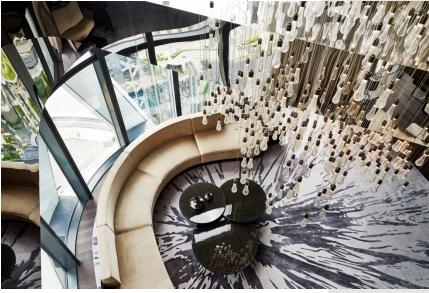


### Morpheus: Prestige Suite (106 square meters)





## Morpheus: Villas (510 to 582 square meters)



**Duplex Villa** 





# THANK YOU